

Needham Bank currently offers the following adjustable rate mortgages (ARMs)

5/5 ARM with 40 Year Term

7/1 ARM with 30 Year Term

5/1 ARM with 30 Year Term

3/1 ARM with 30 Year Term

This disclosure describes the features of the adjustable-rate mortgage (ARM) program you are considering. This disclosure statement is not a contract and does not constitute a commitment to make a loan to you. Additional information on ARM programs is available upon request.

IMPORTANT LOAN INFORMATION - PLEASE READ CAREFULLY

You should carefully read this disclosure; the promissory note, deed of trust or mortgage; any riders; and all other documents that you will be asked to sign if you accept an ARM loan.

ADJUSTABLE RATE MORTGAGE MEANS YOUR PAYMENT MAY CHANGE IN THE FUTURE.

You are applying for an Adjustable Rate Mortgage (ARM) loan. This means that your interest rate and monthly payments may change during the life of your loan. Your monthly payments will increase if the interest rate rises and decrease if it falls. The date or dates on which changes can occur (referred to in this disclosure as "Change Date") will be specified in the ARM loan documents. This ARM is based on the terms and conditions set forth in this disclosure and in the loan documents. We have based this disclosure on recent interest rates, index and margin values, discounts, and fees. Ask us for our current interest rate and margin.

An ARM is different from a fixed-rate mortgage loan. For a fixed-rate loan, the monthly payments of principal and interest do not change during the life of the loan. You should consider carefully which type of loan is best for you.

PROGRAM NAME: 5/5 ARM 40 Year

HOW YOUR INTEREST RATE IS DETERMINED. Your interest rate will be determined by means of an index that may change from time to time.

The Index. The "Index" is the weekly average yield on United States Treasury securities adjusted to a constant maturity of five years, as made available by the Board of Governors of the Federal Reserve System.

Interest Rate. Your interest rate is based on the Index value plus a margin, rounded to the nearest <u>0.125</u> percent. A change in the Index generally will result in a change in the interest rate. The amount that your interest rate may change also may be affected by the periodic interest rate change limitations and the lifetime interest rate limits, as discussed below.

Initial Interest Rate Discount. Your initial interest rate will be discounted and will not be based on the Index used to make later adjustments. You should note, however, that because your initial interest rate will be discounted, your interest rate may increase on the first Change Date even if the Index remains the same or decreases. Ask us for the amount of the current interest rate discount.

Interest Rate Adjustments. Your interest rate under this ARM can change after <u>60</u> month(s) and every <u>60</u> months thereafter. Your interest rate cannot increase or decrease more than <u>2.000</u> percentage points at first adjustment and <u>2.000</u> percentage



points per subsequent adjustment from the initial interest rate excluding any buydown. Your interest rate will never be greater than <u>5.000</u> percentage points above the initial interest rate or lower than <u>2.750</u>.

HOW YOUR PAYMENTS ARE DETERMINED. Your initial monthly payment of principal and interest will be determined based on the interest rate, loan term, and balance when your loan is closed. Your payment will be set to amortize the loan over a period of <u>480</u> payments.

Frequency of Payment Changes. Based on increases or decreases in the Index, payment amounts under this ARM loan can change after <u>60</u> month(s) and every <u>60</u> months thereafter. However, your monthly payment amount could change more frequently if there is a change in the taxes, assessments, insurance premiums, or other charges required to be made into an escrow or impound account.

Limitations on Interest Rate Payment Changes. Your interest rate will not increase or decrease on the first change date by more than **2.000** percentage points from the initial interest rate excluding any buydown. After the initial adjustment period, your interest rate will not increase or decrease by more than **2.000** percentage points per year. Your interest rate cannot increase more than **5.000** percentage points above the initial interest rate (excluding any buydown) over the life of the loan.

Adjustment Notices. You will be notified in writing at least 210 days, but not more than 240 days, before the first payment at the adjusted level is due after the initial interest rate adjustment of the loan. In addition, you will be notified at least 60 days, but not more than 120 days, before the first payment at the adjusted level is due after any interest rate adjustment resulting in a corresponding payment change. These notices will contain information about your adjustment and interest rates, payment amount, and loan balance.

HOW YOUR PAYMENT CAN CHANGE ("Worst Case Scenario"). Your payment can change every 60 month(s) based on changes in the loan term, interest rate, or loan balance. For example, on a \$10,000 loan with a 480- month term and an initial rate of 4.125 (based on a margin of 2.750 and index of 2.910 rounded to the nearest .125%), the maximum amount that the interest rate can rise under this ARM program is 5.000 percentage points above the initial interest rate and the payment can rise from a first-year payment of \$42.57 to a maximum of \$215.15 in the 16th year.

To see what your payment would be, divide your mortgage amount by \$10,000, then multiply the monthly payment by that amount. For example, the monthly payment for a new loan amount of \$60,000 would be \$60,000 divided by \$10,000 = 6. Multiply the payment amount by this number, e.g. $6 \times $42.57 = 255.42 .

PREPAYMENT. You may pay this ARM loan in whole or part without penalty at any time. If you are paying more than your regularly scheduled payment, you must notify us as to how you want the funds applied.

DEMAND FEATURE. This loan does not include a demand feature.

PROGRAM NAME: 7/1 ARM

HOW YOUR INTEREST RATE IS DETERMINED. Your interest rate will be determined by means of an index that may change from time to time.

The Index. The "Index" is the weekly average yield on United States Treasury securities adjusted to a constant maturity of one year, as made available by the Board of Governors of the Federal Reserve System.

Interest Rate. Your interest rate is based on the Index value plus a margin, rounded to the nearest **0.125** percent. A change in the Index generally will result in a change in the interest rate. The amount that your interest rate may change also may be affected by the periodic interest rate change limitations and the lifetime interest rate limits, as discussed below.



Initial Interest Rate Discount. Your initial interest rate will be discounted and will not be based on the Index used to make later adjustments. You should note, however, that because your initial interest rate will be discounted, your interest rate may increase on the first Change Date even if the Index remains the same or decreases. Ask us for the amount of the current interest rate discount.

Interest Rate Adjustments. Your interest rate under this ARM can change after **84** month(s) and every **12** months thereafter. Your interest rate cannot increase or decrease more than **2.000** percentage points at first adjustment and **2.000** percentage points per subsequent adjustment from the initial interest rate excluding any buydown. Your interest rate will never be greater than **6.000** percentage points above the initial interest rate or lower than **2.750**.

HOW YOUR PAYMENTS ARE DETERMINED. Your initial monthly payment of principal and interest will be determined based on the interest rate, loan term, and balance when your loan is closed. Your payment will be set to amortize the loan over a period of **360** payments.

Frequency of Payment Changes. Based on increases or decreases in the Index, payment amounts under this ARM loan can change after **84** month(s) and every **12** months thereafter. However, your monthly payment amount could change more frequently if there is a change in the taxes, assessments, insurance premiums, or other charges required to be made into an escrow or impound account.

Limitations on Interest Rate Payment Changes. Your interest rate will not increase or decrease on the first change date by more than **2.000** percentage points from the initial interest rate excluding any buydown. After the initial adjustment period, your interest rate will not increase or decrease by more than **2.000** percentage points per year. Your interest rate cannot increase more than **6.000** percentage points above the initial interest rate (excluding any buydown) over the life of the loan.

Adjustment Notices. You will be notified in writing at least 210 days, but not more than 240 days, before the first payment at the adjusted level is due after the initial interest rate adjustment of the loan. In addition, you will be notified at least 60 days, but not more than 120 days, before the first payment at the adjusted level is due after any interest rate adjustment resulting in a corresponding payment change. These notices will contain information about your adjustment and interest rates, payment amount, and loan balance.

HOW YOUR PAYMENT CAN CHANGE ("Worst Case Scenario"). Your payment can change every 12 month(s) based on changes in the loan term, interest rate, or loan balance. For example, on a \$10,000 loan with a 360- month term and an initial rate of (based on a margin of 2.750 and index of rounded to the nearest 0.125%), the maximum amount that the interest rate can rise under this ARM program is 6.000 percentage points above the initial interest rate and the payment can rise from a first-year payment of \$41.49 to a maximum of \$50.23 in the 10th year.

To see what your payment would be, divide your mortgage amount by \$10,000, then multiply the monthly payment by that amount. For example, the monthly payment for a new loan amount of \$60,000 would be \$60,000 divided by \$10,000 = 6. Multiply the payment amount by this number, e.g. $6 \times $41.49 = 248.94 .

PREPAYMENT. You may pay this ARM loan in whole or part without penalty at any time. If you are paying more than your regularly scheduled payment, you must notify us as to how you want the funds applied.

DEMAND FEATURE. This loan **does not** include a demand feature.

PROGRAM NAME: 5/1 ARM



HOW YOUR INTEREST RATE IS DETERMINED. Your interest rate will be determined by means of an index that may change from time to time.

The Index. The "Index" is the weekly average yield on United States Treasury securities adjusted to a constant maturity of one year, as made available by the Board of Governors of the Federal Reserve System.

Interest Rate. Your interest rate is based on the Index value plus a margin, rounded to the nearest **0.125** percent. A change in the Index generally will result in a change in the interest rate. The amount that your interest rate may change also may be affected by the periodic interest rate change limitations and the lifetime interest rate limits, as discussed below.

Initial Interest Rate Discount. Your initial interest rate will be discounted and will not be based on the Index used to make later adjustments. You should note, however, that because your initial interest rate will be discounted, your interest rate may increase on the first Change Date even if the Index remains the same or decreases. Ask us for the amount of the current interest rate discount.

Interest Rate Adjustments. Your interest rate under this ARM can change after **60** month(s) and every **12** months thereafter. Your interest rate cannot increase or decrease more than **2.000** percentage points at first adjustment and **2.000** percentage points per subsequent adjustment from the initial interest rate excluding any buydown. Your interest rate will never be greater than **6.000** percentage points above the initial interest rate or lower than **2.750**.

HOW YOUR PAYMENTS ARE DETERMINED. Your initial monthly payment of principal and interest will be determined based on the interest rate, loan term, and balance when your loan is closed. Your payment will be set to amortize the loan over a period of **360** payments.

Frequency of Payment Changes. Based on increases or decreases in the Index, payment amounts under this ARM loan can change after **60** month(s) and every **12** months thereafter. However, your monthly payment amount could change more frequently if there is a change in the taxes, assessments, insurance premiums, or other charges required to be made into an escrow or impound account.

Limitations on Interest Rate Payment Changes. Your interest rate will not increase or decrease on the first change date by more than **2.000** percentage points from the initial interest rate excluding any buydown. After the initial adjustment period, your interest rate will not increase or decrease by more than **2.000** percentage points per year. Your interest rate cannot increase more than **6.000** percentage points above the initial interest rate (excluding any buydown) over the life of the loan.

Adjustment Notices. You will be notified in writing at least 210 days, but not more than 240 days, before the first payment at the adjusted level is due after the initial interest rate adjustment of the loan. In addition, you will be notified at least 60 days, but not more than 120 days, before the first payment at the adjusted level is due after any interest rate adjustment resulting in a corresponding payment change. These notices will contain information about your adjustment and interest rates, payment amount, and loan balance.

HOW YOUR PAYMENT CAN CHANGE ("Worst Case Scenario"). Your payment can change every **12** month(s) based on changes in the loan term, interest rate, or loan balance. For example, on a \$10,000 loan with a **360**- month term and an initial rate of (based on a margin of **2.750** and index of rounded to the nearest **0.125%**), the maximum amount that the interest rate can rise under this ARM program is **6.000** percentage points above the initial interest rate and the payment can rise from a first-year payment of **\$41.49** to a maximum of **\$52.63** in the **8th** year.

To see what your payment would be, divide your mortgage amount by \$10,000, then multiply the monthly payment by that amount. For example, the monthly payment for a new loan amount of \$60,000 would be \$60,000 divided by \$10,000 = 6. Multiply the payment amount by this number, e.g. $6 \times $41.49 = 248.94 .



PREPAYMENT. You may pay this ARM loan in whole or part without penalty at any time. If you are paying more than your regularly scheduled payment, you must notify us as to how you want the funds applied.

DEMAND FEATURE. This loan **does not** include a demand feature.

PROGRAM NAME: 3/1 ARM

HOW YOUR INTEREST RATE IS DETERMINED. Your interest rate will be determined by means of an index that may change from time to time.

The Index. The "Index" is the weekly average yield on United States Treasury securities adjusted to a constant maturity of one year, as made available by the Board of Governors of the Federal Reserve System.

Interest Rate. Your interest rate is based on the Index value plus a margin, rounded to the nearest **0.125** percent. A change in the Index generally will result in a change in the interest rate. The amount that your interest rate may change also may be affected by the periodic interest rate change limitations and the lifetime interest rate limits, as discussed below.

Initial Interest Rate Discount. Your initial interest rate will be discounted and will not be based on the Index used to make later adjustments. You should note, however, that because your initial interest rate will be discounted, your interest rate may increase on the first Change Date even if the Index remains the same or decreases. Ask us for the amount of the current interest rate discount.

Interest Rate Adjustments. Your interest rate under this ARM can change after **36** month(s) and every **12** months thereafter. Your interest rate cannot increase or decrease more than **2.000** percentage points at first adjustment and **2.000** percentage points per subsequent adjustment from the initial interest rate excluding any buydown. Your interest rate will never be greater than **6.000** percentage points above the initial interest rate or lower than **2.750**.

HOW YOUR PAYMENTS ARE DETERMINED. Your initial monthly payment of principal and interest will be determined based on the interest rate, loan term, and balance when your loan is closed. Your payment will be set to amortize the loan over a period of **360** payments.

Frequency of Payment Changes. Based on increases or decreases in the Index, payment amounts under this ARM loan can change after **36** month(s) and every **12** months thereafter. However, your monthly payment amount could change more frequently if there is a change in the taxes, assessments, insurance premiums, or other charges required to be made into an escrow or impound account.

Limitations on Interest Rate Payment Changes. Your interest rate will not increase or decrease on the first change date by more than **2.000** percentage points from the initial interest rate excluding any buydown. After the initial adjustment period, your interest rate will not increase or decrease by more than **2.000** percentage points per year. Your interest rate cannot increase more than **6.000** percentage points above the initial interest rate (excluding any buydown) over the life of the loan.

Adjustment Notices. You will be notified in writing at least 210 days, but not more than 240 days, before the first payment at the adjusted level is due after the initial interest rate adjustment of the loan. In addition, you will be notified at least 60 days, but not more than 120 days, before the first payment at the adjusted level is due after any interest rate adjustment resulting in a corresponding payment change. These notices will contain information about your adjustment and interest rates, payment amount, and loan balance.

HOW YOUR PAYMENT CAN CHANGE ("Worst Case Scenario"). Your payment can change every **12** month(s) based on changes in the loan term, interest rate, or loan balance. For example, on a \$10,000 loan with a **360**- month term and an initial rate of (based on a margin of **2.750** and index of rounded to the nearest **0.125%**), the maximum amount that the interest rate can rise under this ARM



Early Adjustable Rate Mortgage Loan Program Disclosures

program is **6.000** percentage points above the initial interest rate and the payment can rise from a first-year payment of **\$41.49** to a maximum of **\$55.09** in the **6th** year.

To see what your payment would be, divide your mortgage amount by \$10,000, then multiply the monthly payment by that amount. For example, the monthly payment for a new loan amount of \$60,000 would be \$60,000 divided by \$10,000 = 6. Multiply the payment amount by this number, e.g. $6 \times $41.49 = 248.94 .

PREPAYMENT. You may pay this ARM loan in whole or part without penalty at any time. If you are paying more than your regularly scheduled payment, you must notify us as to how you want the funds applied.

DEMAND FEATURE. This loan **does not** include a demand feature.